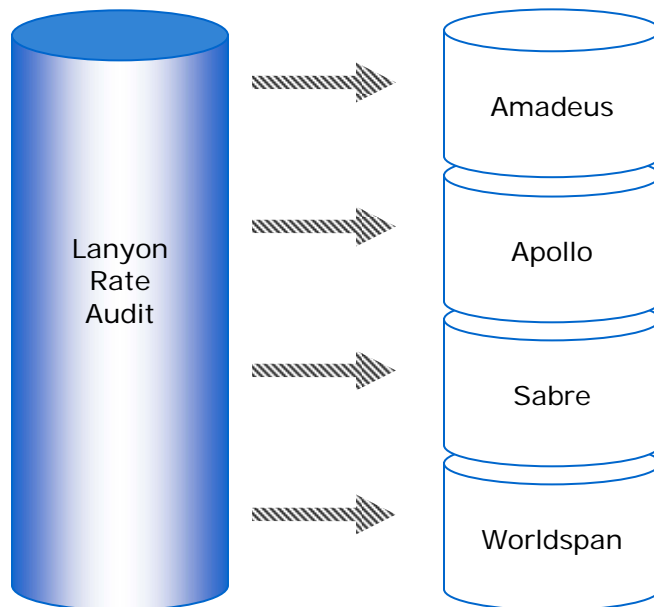




Lanyon Rate Audit™

Easy and efficient automated process ensures that your negotiated hotel rates are loaded, accurate and bookable in every Global Distribution Systems (GDS)

Lanyon Rate Audit significantly reduces the time and cost of performing hotel rate audits. Utilizing Lanyon Rate Audit™ means you no longer have to manually check each rate access code for availability, or its rate value against corporate contracts. Lanyon's automated process can check an unlimited number of rate access codes and their associated hotels in a single process.



Audit negotiated corporate rates in every GDS

Fully Automated, Comprehensive Reporting

Lanyon's unique set of services for hotel chains and hotel management companies combine the RFP contracting process, rate loading and an automated rate audit into a single, seamless activity. Hotel codes, rate values and rate access codes can be automatically exported to Lanyon Rate Audit™ to check for accuracy and availability.

The creation of a simple Excel file containing a list of hotels and negotiated rates is all that is needed to run Lanyon Rate Audit™. Lanyon's RFP clients can easily export the Excel file, set the audit parameters and launch Lanyon Rate Audit™. The management summary and detailed reports produced by Lanyon Rate Audit™ identify hotel rates that are loaded correctly, those not loaded, and those with



availability issues or discrepancies in expected rate values. The reports can be easily downloaded for further analysis and follow-up.

Preferred hotel rate audits can be performed at any time of the year. Single, Double, Standard and Upgrade rates along with up to 4 seasonal dates are easily facilitated. Hotels may be easily grouped together to accommodate global, regional, hotel chain or brand audits as desired.

- A fully automated process reduces the time and cost associated with hotel rate audits

- Complements Lanyon's RFP and Rate Loading products; also complements Lanyon Total Access™ to provide a complete rate auditing solution

- Enables quick and easy identification of rate loading issues

- Provides management and detailed reports

Best Business Company (BBC)				
2009				
Verification Date:	Audit 1: 1/8/2008	Audit 2: 3/20/2008	Audit 3: 6/9/2008	
Number of Hotels:	46	48	50	
Property Summary				
Loaded	59.60%	69.60%	92.50%	
Not Loaded	26.40%	17.40%	3.50%	
Discrepancy	14.00%	13.00%	4.00%	
GDS Summary				
Amadeus	45	47	48	
Loaded	69.60%	69.60%	94.60%	
Not Loaded	17.40%	17.40%	3.40%	
Discrepancy	13.00%	13.00%	2.00%	
Galileo/Apollo	30	30	31	
Loaded	66.60%	69.60%	95.60%	
Not Loaded	17.40%	13.40%	2.40%	
Discrepancy	17.00%	17.00%	2.00%	
Sabre	48	48	48	
Loaded	69.60%	69.60%	93.39%	
Not Loaded	17.40%	17.40%	3.50%	
Discrepancy	13.00%	13.00%	3.20%	
Worldspan	41	41	41	
Loaded	89.20%	91.20%	94.60%	
Not Loaded	7.80%	5.80%	3.40%	
Discrepancy	3.00%	3.00%	3.00%	

Reliable

Lanyon is the recognized leader in content management and process improvement solutions for the hotel industry and their partners. From GDS rate publishing and productivity tools to the latest Internet innovations, Lanyon products can be found in major travel-related companies worldwide. Let Lanyon help you verify the accuracy and availability of your negotiated corporate rates. Call us today to speak with our sales and marketing team, or email us at sales@lanyon.com.

Compelling Benefits

- Highly efficient
- Rapid implementation
- Proactive
- Flexible auditing
- Lower costs
- Improve corporate relationships

Unique Features

- Audit every GDS
- 24/7 availability
- Comprehensive reports
- Fully automated

Contact us to learn how Lanyon Rate Audit can help you ensure your negotiated hotel rates are loaded, accurate and bookable in every Global Distribution System (GDS).

Contact

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